



Extended DISC® Work Pair Analysis

Extended DISC® Work Pair Analysis is a very powerful tool. It is easy to use and very cost effective. It is no wonder that it is so widely utilized. *Work Pair Analysis* is designed to provide information that allows two individuals to take action that will have a positive impact on their performance.

Work Pair Analysis is a tool that combines the results of two individuals into one, user-friendly report. It identifies the styles of individuals, how the styles complement one another, and where the behavior gaps exist.

How can Work Pair Analysis help?

Work Pair Analysis can help if you are:

- spending too much money and time resolving employee conflicts.
- unhappy with your current new employee onboarding process.
- losing productivity and money due to interpersonal issues.
- uncertain as to how to best assign responsibilities.
- forced to make important employee decisions without specific and clear information.
- tired of dealing with the some employee issues over and over again.

One of the very popular features of *Work Pair Analysis* is that it clearly demonstrates that while two similar styles often get along well, they not only amplify their strengths, but also their weaknesses. As a result, their performance is not optimal. Typically the employees are not aware of this fact, losing a lot of time and money.

What are some of the applications?

Our clients come up with new applications for *Work Pair Analysis* all the time. Some of the favorites are performance improvement applications between:

- Supervisor-Subordinate
- Peer-Peer
- New employee-Manager
- Coach-Coachee
- Team member-Team member
- Employee-Administrative assistant
- Salesperson-Customer

Conflict resolution is also a very popular application because *Work Pair Analysis* provides information in a very neutral and non-threatening format. As a result, issues can be discussed and resolved.

How can I learn more?

For more information, to receive a sample report, or to test-drive *Extended DISC® Work Pair Analysis*, please contact us.

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